

Table 1. U.S. Manufacturing Shipments¹ - Total and E-commerce Value: 2003 and 2002

[Estimates are based on data from the 2003 and 2002 Annual Survey of Manufactures and 2002 Economic Census. Value of Shipments estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 1A.]

NAICS Code	Description	Value of Shipments				Y/Y Percent Change		E-commerce as Percent of Total Shipments		Percent Distribution of E-commerce Shipments	
		2003		2002				2003	2002	2003	2002
		Total	E-commerce	Revised Total	E-commerce	Total Shipments	E-commerce Shipments				
	Total Manufacturing	3,979,917	842,666	3,920,632	751,985	1.5	12.1	21.2	19.2	100.0	100.0
311	Food manufacturing	482,815	59,576	460,020	51,094	5.0	16.6	12.3	11.1	7.1	6.8
312	Beverage and tobacco product manufacturing	106,873	46,998	105,691	45,419	1.1	3.5	44.0	43.0	5.6	6.0
313	Textile mills	42,557	3,639	45,549	3,977	-6.6	-8.5	8.6	8.7	0.4	0.5
314	Textile product mills	30,827	7,244	31,807	7,491	-3.1	-3.3	23.5	23.6	0.9	1.0
315	Apparel manufacturing	40,624	9,137	44,515	9,726	-8.7	-6.1	22.5	21.8	1.1	1.3
316	Leather and allied product manufacturing	6,003	653	6,299	783	-4.7	-16.6	10.9	12.4	0.1	0.1
321	Wood product manufacturing	91,240	5,753	88,985	4,567	2.5	26.0	6.3	5.1	0.7	0.6
322	Paper manufacturing	149,270	18,683	153,655	18,385	-2.9	1.6	12.5	12.0	2.2	2.4
323	Printing and related support activities	92,192	4,452	95,388	4,725	-3.4	-5.8	4.8	5.0	0.5	0.6
324	Petroleum and coal products manufacturing	237,011	51,586	215,190	25,523	10.1	102.1	21.8	11.9	6.1	3.4
325	Chemical manufacturing	477,360	85,186	460,451	68,674	3.7	24.0	17.8	14.9	10.1	9.1
326	Plastics and rubber products manufacturing	176,344	26,954	173,901	23,953	1.4	12.5	15.3	13.8	3.2	3.2
327	Nonmetallic mineral product manufacturing	96,349	8,631	95,265	7,144	1.1	20.8	9.0	7.5	1.0	1.0
331	Primary metal manufacturing	136,839	12,578	139,449	12,828	-1.9	-1.9	9.2	9.2	1.5	1.7
332	Fabricated metal product manufacturing	244,662	23,735	246,734	21,427	-0.8	10.8	9.7	8.7	2.8	2.8
333	Machinery manufacturing	253,673	34,797	253,135	30,390	0.2	14.5	13.7	12.0	4.1	4.0
334	Computer and electronic product manufacturing	353,666	67,476	358,258	73,406	-1.3	-8.1	19.1	20.5	8.0	9.8
335	Electrical equipment, appliance, and components	101,771	23,722	104,472	23,043	-2.6	2.9	23.3	22.1	2.8	3.1
336	Transportation equipment manufacturing	653,489	327,401	637,675	297,280	2.5	10.1	50.1	46.6	38.9	39.5
337	Furniture and related product manufacturing	76,621	9,983	77,242	8,082	-0.8	23.5	13.0	10.5	1.2	1.1
339	Miscellaneous manufacturing	129,731	14,482	126,951	14,068	2.2	2.9	11.2	11.1	1.7	1.9

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/mestats.html.

¹Estimates include data only for businesses with paid employees and are subject to revision.

Sources: U.S. Census Bureau, 2003 and 2002 Annual Survey of Manufactures and 2002 Economic Census

Table 2. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2003 and 2002

[Estimates are based on data from the 2003 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 2A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2003		2002		Total Sales	E-commerce Sales	2003	2002	2003
		Total	E-commerce	Revised Total	Revised E-commerce					
42	Total Merchant Wholesale Trade Excluding MSBOs²	2,946,473	386,922	2,824,417	343,327	4.3	12.7	13.1	12.2	100.0
423	Durable goods	1,441,566	173,834	1,412,103	161,226	2.1	7.8	12.1	11.4	44.9
4231	Motor vehicles and automotive equipment	255,198	64,142	249,872	62,344	2.1	2.9	25.1	25.0	16.6
4232	Furniture and home furnishings	55,315	6,679	53,210	6,248	4.0	6.9	12.1	11.7	1.7
4233	Lumber and other construction material	105,124	4,761	94,381	3,915	11.4	21.6	4.5	4.1	1.2
4234	Professional and commercial equipment and supplies	270,702	38,515	269,199	34,597	0.6	11.3	14.2	12.9	10.0
42343	Computer equipment and supplies	141,056	20,470	147,473	19,269	-4.4	6.2	14.5	13.1	5.3
4235	Metals and minerals, excluding petroleum	81,489	(S)	81,843	(S)	-0.4	(S)	(S)	(S)	(S)
4236	Electrical goods	221,568	21,983	217,470	20,715	1.9	6.1	9.9	9.5	5.7
4237	Hardware, plumbing and heating equipment	70,765	9,059	70,169	8,366	0.8	8.3	12.8	11.9	2.3
4238	Machinery, equipment and supplies	232,603	11,122	229,269	9,491	1.5	17.2	4.8	4.1	2.9
4239	Miscellaneous durable goods	148,802	16,368	146,690	14,368	1.4	13.9	11.0	9.8	4.2
424	Nondurable goods	1,504,907	213,088	1,412,314	182,101	6.6	17.0	14.2	12.9	55.1
4241	Paper and paper products	73,882	5,729	72,633	4,560	1.7	25.6	7.8	6.3	1.5
4242	Drugs, drug proprietaries and druggists' sundries	268,158	131,540	241,040	113,265	11.3	16.1	49.1	47.0	34.0
4243	Apparel, piece goods, and notions	103,949	20,814	105,452	17,988	-1.4	15.7	20.0	17.1	5.4
4244	Groceries and related products	401,810	27,931	386,839	23,419	3.9	19.3	7.0	6.1	7.2
4245	Farm-products raw materials	118,663	3,681	106,638	3,452	11.3	6.6	3.1	3.2	1.0
4246	Chemicals and allied products	69,037	(D)	67,046	(D)	3.0	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	223,474	11,257	189,423	10,053	18.0	12.0	5.0	5.30	2.9
4248	Beer, wine, and distilled beverages	81,449	(D)	78,523	(D)	3.7	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	164,485	7,072	164,720	5,245	-0.1	34.8	4.3	3.2	1.8

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2003 Annual Trade Survey

Table 3. U.S. Merchant Wholesale Trade Sales¹, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2003 and 2002

[Estimates are based on data from the 2003 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 3A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce Sales	
		2003		2002		Total Sales	EDI Sales	2003	2002	2003	2003	2002
		Total	EDI	Revised Total	Revised EDI							
42	Total Merchant Wholesale Trade Excluding MSBOs²	2,946,473	332,390	2,824,417	297,886	4.3	11.6	11.3	10.5	100.0	85.9	86.8
423	Durable goods	1,441,566	149,083	1,412,103	140,358	2.1	6.2	10.3	9.9	44.9	85.8	87.1
4231	Motor vehicles and automotive equipment	255,198	62,661	249,872	60,976	2.1	2.8	24.6	24.4	18.9	97.7	97.8
4232	Furniture and home furnishings	55,315	4,849	53,210	4,617	4.0	5.0	8.8	8.7	1.5	72.6	73.9
4233	Lumber and other construction material	105,124	4,334	94,381	3,524	11.4	23.0	4.1	3.7	1.3	91.0	90.0
4234	Professional and commercial equipment and supplies	270,702	28,023	269,199	25,543	0.6	9.7	10.4	9.5	8.4	72.8	73.8
42343	Computer equipment and supplies	141,056	13,705	147,473	12,425	-4.4	10.3	9.7	8.4	4.1	67.0	64.5
4235	Metals and minerals, excluding petroleum	81,489	(S)	81,843	(S)	-0.4	(S)	(S)	(S)	(S)	(S)	(S)
4236	Electrical goods	221,568	17,536	217,470	17,128	1.9	2.4	7.9	7.9	5.3	79.8	82.7
4237	Hardware, plumbing and heating equipment	70,765	8,674	70,169	7,992	0.8	8.5	12.3	11.4	2.6	95.8	95.5
4238	Machinery, equipment and supplies	232,603	7,839	229,269	6,906	1.5	13.5	3.4	3.0	2.4	70.5	72.8
4239	Miscellaneous durable goods	148,802	14,160	146,690	12,676	1.4	11.7	9.5	8.6	4.3	86.5	88.2
424	Nondurable goods	1,504,907	183,307	1,412,314	157,528	6.6	16.4	12.2	11.2	55.1	86.0	86.5
4241	Paper and paper products	73,882	2,810	72,633	2,493	1.7	12.7	3.8	3.4	0.8	49.0	54.7
4242	Drugs, drug proprietaries and druggists' sundries	268,158	119,337	241,040	103,565	11.3	15.2	44.5	43.0	35.9	90.7	91.4
4243	Apparel, piece goods, and notions	103,949	19,305	105,452	16,805	-1.4	14.9	18.6	15.9	5.8	92.8	93.4
4244	Groceries and related products	401,810	18,202	386,839	15,318	3.9	18.8	4.5	4.0	5.5	65.2	65.4
4245	Farm-products raw materials	118,663	3,421	106,638	3,302	11.3	3.6	2.9	3.1	1.0	92.9	95.7
4246	Chemicals and allied products	69,037	(D)	67,046	(D)	3.0	(D)	(D)	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	223,474	11,083	189,423	9,223	18.0	20.2	5.0	4.9	3.3	98.5	91.70
4248	Beer, wine, and distilled beverages	81,449	(D)	78,523	(D)	3.7	(D)	(D)	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	164,485	5,551	164,720	3,927	-0.1	41.4	3.4	2.4	1.7	78.5	74.9

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in higher level totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whstats.html

¹ Estimates include data only for businesses with paid employees and are subject to revision.

² Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2003 Annual Trade Survey

Table 4. U.S. Selected Services Revenue¹ - Total and E-commerce: 2003 and 2002

[Except where indicated, estimates are based on data from the 2003 Service Annual Survey. Revenue estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 4A.]

NAICS Code	Description	Value of Revenue				Y/Y Percent Change		E-commerce as Percent of Total Revenue		Percent Distribution of E-commerce Revenue
		2003		2002		Total Revenue	E-commerce Revenue	2003	2002	2003
		Total	E-commerce	Revised Total	Revised E-commerce					
Total for Selected Service Industries		5,076,846	49,945	4,868,907	41,185	4.3	21.3	1.0	0.8	100.0
Selected Transportation and Warehousing²		242,067	4,296	235,478	3,317	2.8	29.5	1.8	1.4	8.6
484	Truck transportation	171,539	3,297	167,308	2,410	2.5	36.8	1.9	1.4	6.6
492	Couriers and messengers	54,409	906	52,932	813	2.8	11.4	1.7	1.5	1.8
493	Warehousing and storage	16,119	(S)	15,238	(S)	5.8	(S)	(S)	(S)	(S)
51 Information		889,276	12,367	875,323	11,058	1.6	11.8	1.4	1.3	25.3
511	Publishing industries	232,427	5,989	230,916	5,362	0.7	11.7	2.6	2.3	12.0
513	Broadcasting and telecommunications	490,390	2,416	482,496	2,549	1.6	-5.2	0.5	0.5	4.8
51419	Online information services	32,267	2,304	31,842	1,823	1.3	26.4	7.1	5.7	4.6
Selected Finance³		273,847	4,464	256,879	4,191	6.6	6.5	1.6	1.6	8.9
5231	Securities and commodity contracts intermediation and brokerage	173,111	4,371	163,080	4,071	6.2	7.4	2.5	2.5	8.8
532 Rental and Leasing Services		97,806	(S)	96,910	(S)	0.9	(S)	(S)	(S)	(S)
Selected Professional, Scientific, and Technical Services⁴		886,245	8,171	854,816	6,487	3.7	26.0	0.9	0.8	16.3
5415	Computer systems design and related services	168,792	5,466	171,111	4,264	-1.4	28.2	3.2	2.5	10.9
Selected Administrative and Support and Waste Management and Remediation Services⁵		436,833	11,611	418,091	10,544	4.5	10.1	2.7	2.5	23.2
5615	Travel arrangement and reservation services	27,589	6,747	26,461	6,408	4.3	5.3	24.5	24.2	13.5
62 Health Care and Social Assistance Services		1,282,342	(S)	1,203,390	(S)	6.6	(S)	(S)	(S)	(S)
71 Arts, Entertainment, and Recreation Services		145,771	(S)	137,436	(S)	6.1	(S)	(S)	(S)	(S)
72 Accommodation and Food Services⁶		485,082	(S)	465,080	(S)	4.3	(S)	(S)	(S)	(S)
Selected Other Services⁷		337,577	1,905	325,504	1,097	3.7	73.6	0.6	0.3	3.8
811	Repair and maintenance	136,533	275	131,537	254	3.8	8.6	0.2	0.2	0.6
813	Religious, grantmaking, civic, professional, and similar organizations	127,286	1,323	121,381	639	4.9	107.0	1.0	0.5	2.6

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/sestata.html.

¹ Estimates are subject to revision and include data only for businesses with paid employees except for Accommodation and Food Services, which also includes businesses without paid employees.

² Excludes NAICS 481 (air transportation), 482 (rail transportation), 483 (water transportation), 485 (transit and ground passenger transportation), 486 (pipeline transportation), 487 (scenic and sightseeing transportation), 488 (support activities for transportation), and 491 (postal service).

³ Excludes NAICS 521 (monetary authorities-central bank), 522 (credit intermediation and related activities), 5232 (securities and commodity exchanges), 52391 (miscellaneous intermediation), 52399 (all other financial investment activities), 524 (insurance carriers and related activities), and 525 (funds, trusts, and other financial vehicles).

⁴ Excludes NAICS 54112 (offices of notaries) and 54132 (landscape architectural services).

⁵ Excludes NAICS 56173 (landscaping services).

⁶ Estimates are based on data from the 2003 Annual Retail Trade Survey.

⁷ Excludes NAICS 81311 (religious organizations), 81393 (labor and similar organizations), 81394 (political organizations), and 814 (private households).

Source: U.S. Census Bureau, 2003 Service Annual Survey

Table 5. U.S. Retail Trade Sales¹ - Total and E-commerce: 2003 and 2002

[Estimates are based on data from the 2003 Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 5A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2003		2002		Total Sales	E-commerce Sales	2003	2002	2003
		Total	E-commerce	Revised Total	Revised E-commerce					
	Total Retail Trade	3,275,407	55,731	3,141,468	44,706	4.3	24.7	1.7	1.4	100.0
441	Motor vehicles and parts dealers	845,772	9,540	821,664	6,836	2.9	39.6	1.1	0.8	17.1
442	Furniture and home furnishings stores	97,676	(S)	94,946	(S)	2.9	(S)	(S)	(S)	(S)
443	Electronics and appliance stores	88,084	755	85,172	590	3.4	28.0	0.9	0.7	1.4
444	Building materials and garden equipment and supplies stores	264,911	456	248,746	400	6.5	14.0	0.2	0.2	0.8
445	Food and beverage stores	477,294	(S)	466,176	(S)	2.4	(S)	(S)	(S)	(S)
446	Health and personal care stores	193,976	(S)	182,138	(S)	6.5	(S)	(S)	(S)	(S)
447	Gasoline stations	274,095	(Z)	250,958	(Z)	9.2	(Z)	(Z)	(Z)	(Z)
448	Clothing and clothing accessories stores	178,642	747	172,678	475	3.5	57.3	0.4	0.3	1.3
451	Sporting goods, hobby, book, and music stores	77,280	828	76,889	592	0.5	39.9	1.1	0.8	1.5
452	General merchandise stores	468,876	(S)	446,666	(S)	5.0	(S)	(S)	(S)	(S)
453	Miscellaneous store retailers	103,558	933	104,634	668	-1.0	39.7	0.9	0.6	1.7
454	Nonstore retailers	205,243	41,562	190,801	34,441	7.6	20.7	20.3	18.1	74.6
454110	Electronic shopping and mail-order houses	131,173	40,379	122,631	33,485	7.0	20.6	30.8	27.3	72.5

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(Z) Sales estimate is less than \$500,000 or percent estimate is less than 0.05%.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/restats.htm.

¹ Estimates include data for businesses with or without paid employees and are subject to revision.

Source: U.S. Census Bureau, 2003 Annual Retail Trade Survey

Table 6. U.S. Electronic Shopping and Mail-Order Houses (NAICS 454110) - Total and E-commerce Sales by Merchandise Line¹: 2003 and 2002

[Estimates are based on data from the 2003 Annual Retail Trade Survey. Sales estimates are shown in millions of dollars, consequently merchandise line estimates may not be additive. Estimated measures of sampling variability for these estimates are provided in Table 6A.]

Merchandise Lines	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales	Percent Distribution	
	2003		2002					Total Sales	E-commerce Sales
	Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2003	2003	2003
Total Electronic Shopping and Mail-Order Houses (NAICS 454110)	131,173	40,379	122,631	33,485	7.0	20.6	30.8	100.0	100.0
Books and magazines	4,160	2,143	4,116	1,961	1.1	9.3	51.5	3.2	5.3
Clothing and clothing accessories (includes footwear)	15,125	5,525	15,010	4,561	0.8	21.1	36.5	11.5	13.7
Computer hardware	23,714	6,745	22,900	6,296	3.6	7.1	28.4	18.1	16.7
Computer software	3,887	1,173	4,418	1,229	-12.0	-4.6	30.2	3.0	2.9
Drugs, health aids, and beauty aids	27,205	1,966	23,198	1,521	17.3	29.3	7.2	20.7	4.9
Electronics and appliances	5,967	2,902	4,799	2,119	24.3	37.0	48.6	4.5	7.2
Food, beer, and wine	2,271	899	2,057	761	10.4	18.1	39.6	1.7	2.2
Furniture and home furnishings	8,302	3,436	7,485	2,499	10.9	37.5	41.4	6.3	8.5
Music and videos	3,823	1,733	4,153	1,598	-7.9	8.4	45.3	2.9	4.3
Office equipment and supplies	6,962	3,473	6,544	2,600	6.4	33.6	49.9	5.3	8.6
Sporting goods	2,571	1,155	2,833	1,031	-9.2	12.0	44.9	2.0	2.9
Toys, hobby goods, and games	3,942	1,638	3,741	1,321	5.4	24.0	41.6	3.0	4.1
Other merchandise ²	17,456	4,962	16,481	3,868	5.9	28.3	28.4	13.3	12.3
Nonmerchandise receipts ³	5,788	2,629	4,896	2,120	18.2	24.0	45.4	4.4	6.5

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/restats.html.

¹ Estimates include data for businesses with or without paid employees, are grouped according to merchandise categories used in the Annual Retail Trade Survey, and are subject to revision.

² Includes other merchandise such as collectibles, souvenirs, auto parts and accessories, hardware, lawn and garden equipment and supplies, and jewelry.

³ Includes nonmerchandise receipts such as auction commissions, customer training, customer support, advertising, and shipping and handling.

Source: U.S. Census Bureau, 2003 Annual Retail Trade Survey

Table 7. U.S. Manufacturers' Sales Branches and Offices Sales¹ - Total and E-commerce: 2003 and 2002

[Estimates are based on data from the 2003 Annual Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.

Estimated measures of sampling variability for these estimates are provided in Table 7A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2003		2002		Total Sales	E-commerce Sales	2003	2002	2003
		Total	E-commerce	Total	E-commerce					
42	Total Manufacturers' Sales Branches and Offices	1,370,143	342,755	1,317,551	329,272	4.0	4.1	25.0	25.0	100.0
423	Durable goods	761,188	170,180	750,277	171,858	-1.5	-1.0	22.4	22.9	49.7
4231	Motor vehicles and automotive equipment	343,521	(D)	346,351	(D)	-0.8	(D)	(D)	(D)	(D)
4232	Furniture and home furnishings	17,159	3,275	17,524	3,046	-2.1	7.5	19.1	17.4	1.0
4233	Lumber and other construction material	21,967	1,199	20,735	1,030	5.9	16.4	5.5	5.0	0.3
4234	Professional and commercial equipment and supplies	151,853	16,197	136,286	14,817	11.4	9.3	10.7	10.9	4.7
42343	Computer equipment and supplies	97,191	11,256	83,694	10,487	16.1	7.3	11.6	12.5	3.3
4235	Metals and minerals, excluding petroleum	38,058	3,533	36,036	2,979	5.6	18.6	9.3	8.3	1.0
4236	Electrical goods	92,322	11,432	99,306	11,536	-7.0	-0.9	12.4	11.6	3.3
4237	Hardware, plumbing and heating equipment	13,061	1,958	12,952	1,817	0.8	7.8	15.0	14.0	0.6
4238	Machinery, equipment and supplies	72,571	10,811	70,855	8,080	2.4	33.8	14.9	11.4	3.2
4239	Miscellaneous durable goods	(S)	(D)	(S)	(D)	(S)	(D)	(D)	(D)	(D)
424	Nondurable goods	608,955	172,575	567,274	157,414	7.3	9.6	28.3	27.7	50.3
4241	Paper and paper products	44,449	3,489	43,793	2,790	1.5	25.1	7.8	6.4	1.0
4242	Drugs, drug proprietaries and druggists' sundries	153,611	83,481	141,996	72,492	8.2	15.2	54.3	51.1	24.4
4243	Apparel, piece goods, and notions	10,768	(D)	11,687	(D)	-7.9	(D)	(D)	(D)	(D)
4244	Groceries and related products	129,772	44,005	124,834	41,341	4.0	6.4	33.9	33.1	12.8
4246	Chemicals and allied products	50,786	6,853	47,853	5,998	6.1	14.3	13.5	12.5	2.0
4247	Petroleum and petroleum products	152,895	8,701	128,572	8,127	18.9	7.1	5.7	6.3	2.5
4248	Beer, wine, and distilled beverages	8,526	(D)	8,373	(D)	1.8	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	58,148	25,212	60,166	25,813	-3.4	-2.3	43.4	42.9	7.4

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whstats.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, 2003 Annual Trade Survey

Table 1A. Measures of Sampling Variability - U.S. Manufacturing Shipments - Total and E-commerce Value: 2003 and 2002

[Estimates are based on data from the 2003 and 2002 Annual Survey of Manufactures and 2002 Economic Census, are shown as percents, and are associated with the estimates in Table 1.]

NAICS Code	Description	Coefficient of Variation for Value of Shipments				Standard Error for Estimate of:		
		2003		2002		E-commerce as Percent of Total Shipments		Percent Distribution of E-commerce Shipments
		Total	E-commerce	Total	E-commerce	2003	2002	2003
			Total Manufacturing	0.1	0.9	NA	0.5	0.2
311	Food manufacturing	0.3	1.2	NA	2.1	0.2	0.2	0.1
312	Beverage and tobacco product manufacturing	0.8	1.1	NA	1.2	0.5	0.9	0.1
313	Textile mills	0.5	1.9	NA	1.8	0.3	0.2	(Z)
314	Textile product mills	0.7	1.8	NA	2.6	0.7	0.6	(Z)
315	Apparel manufacturing	0.7	6.4	NA	7.1	1.3	1.0	0.1
316	Leather and allied product manufacturing	1.1	8.4	NA	6.9	1.0	0.2	(Z)
321	Wood product manufacturing	0.5	3.0	NA	3.6	0.2	0.1	(Z)
322	Paper manufacturing	0.3	1.1	NA	1.6	0.2	0.0	(Z)
323	Printing and related support activities	0.6	3.6	NA	3.8	0.2	0.2	(Z)
324	Petroleum and coal products manufacturing	0.2	0.2	NA	0.3	0.3	0.1	0.1
325	Chemical manufacturing	0.5	7.8	NA	2.3	1.1	0.3	0.7
326	Plastics and rubber products manufacturing	0.4	3.2	NA	3.9	0.5	0.4	0.1
327	Nonmetallic mineral product manufacturing	0.5	3.0	NA	2.5	0.3	0.2	(Z)
331	Primary metal manufacturing	0.3	1.8	NA	2.6	0.2	0.2	(Z)
332	Fabricated metal product manufacturing	0.4	1.9	NA	2.0	0.2	0.1	0.1
333	Machinery manufacturing	0.3	1.3	NA	1.6	0.2	0.2	0.1
334	Computer and electronic product manufacturing	0.5	0.9	NA	0.9	0.2	0.2	0.1
335	Electrical equipment, appliance, and components	0.3	0.8	NA	1.0	0.3	0.3	(Z)
336	Transportation equipment manufacturing	0.2	0.8	NA	0.7	0.3	0.3	0.4
337	Furniture and related product manufacturing	0.4	2.3	NA	2.5	0.3	0.3	(Z)
339	Miscellaneous manufacturing	0.6	3.5	NA	5.0	0.4	0.4	0.1

NA Not applicable.

(Z) Estimate is less than 0.05%.

Note: Standard errors for year to year change in total shipments and e-commerce shipments were not calculated. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/mestats.html.

Sources: U.S. Census Bureau, 2003 and 2002 Annual Survey of Manufactures and 2002 Economic Census

Table 2A. Measures of Sampling Variability - U.S. Merchant Wholesale Trade Sales, Excluding Manufacturers' Sales Branches and Offices - Total and E-commerce: 2003 and 2002

[Estimates are based on data from the 2003 Annual Trade Survey, are shown as percents, and are associated with the estimates in Table 2.]

NAICS Code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:				
		2003		2002		Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2003	2002	2003
42	Total Merchant Wholesale Trade Excluding MSBOs¹	0.5	1.6	0.0	1.3	0.4	0.9	0.2	0.2	NA
423	Durable goods	0.8	2.3	0.0	1.9	0.6	1.4	0.3	0.2	0.7
4231	Motor vehicles and automotive equipment	0.8	2.3	0.0	2.1	0.8	0.5	0.6	0.5	0.4
4232	Furniture and home furnishings	1.4	12.9	0.0	14.2	1.5	2.1	1.6	1.7	0.2
4233	Lumber and other construction material	2.9	15.9	0.0	17.0	2.1	2.3	0.6	0.7	0.2
4234	Professional and commercial equipment and supplies	1.9	4.5	0.0	3.5	1.0	4.1	0.7	0.5	0.4
42343	Computer equipment and supplies	1.9	9.5	0.0	6.5	1.8	8.2	1.3	0.8	0.5
4235	Metals and minerals, excluding petroleum	1.4	(S)	0.0	(S)	1.4	(S)	(S)	(S)	(S)
4236	Electrical goods	2.0	5.1	0.0	5.7	2.0	4.3	0.5	0.5	0.3
4237	Hardware, plumbing and heating equipment	1.0	7.9	0.0	8.2	0.8	1.5	0.8	0.7	0.1
4238	Machinery, equipment and supplies	1.0	9.5	0.0	11.8	1.0	5.0	0.4	0.5	0.3
4239	Miscellaneous durable goods	2.4	5.3	0.0	4.2	2.3	4.0	0.7	0.4	0.2
424	Nondurable goods	0.6	1.9	0.0	1.9	0.6	0.7	0.3	0.3	0.7
4241	Paper and paper products	1.7	5.9	0.0	6.4	1.8	2.5	0.5	0.4	0.1
4242	Drugs, drug proprietaries and druggists' sundries	1.4	3.2	0.0	3.3	1.6	0.7	1.3	1.6	1.0
4243	Apparel, piece goods, and notions	1.4	9.6	0.0	10.3	1.4	2.2	1.9	1.8	0.5
4244	Groceries and related products	1.4	9.1	0.0	8.6	1.3	3.0	0.6	0.5	0.6
4245	Farm-products raw materials	2.8	9.6	0.0	10.3	2.3	3.5	0.4	0.3	0.1
4246	Chemicals and allied products	1.4	(D)	0.0	(D)	1.5	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	1.4	5.0	0.0	9.9	1.6	4.0	0.2	0.4	0.1
4248	Beer, wine, and distilled beverages	1.1	(D)	0.0	(D)	1.1	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	2.8	12.1	0.0	12.4	1.8	8.3	0.5	0.4	0.2

NA Not applicable.

(S) Corresponding estimate in Table 2 does not meet publication standards because of high sampling variability or poor response quality.

(D) Corresponding estimate in Table 2 is withheld to avoid disclosing data on individual companies; these data are included in higher level totals.

Note: Sampling variability measures of some estimates are zero because the estimates are not based on a sample. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html

¹ Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2003 Annual Trade Survey

Table 3A. Measures of Sampling Variability - U.S. Merchant Wholesale Trade Sales, Excluding Manufacturers' Sales Branches and Offices - Total and EDI: 2003 and 2002

[Estimates are based on data from the 2003 Annual Trade Survey, are shown as percents, and are associated with the estimates in Table 3.]

NAICS Code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:						
		2003		2002		Y/Y Percent Change		EDI as Percent of Total Sales		Percent Distribution of EDI Sales	EDI as Percent of E-commerce Sales	
		Total	EDI	Revised Total	Revised EDI	Total Sales	EDI Sales	2003	2002	2003	2003	2002
42	Total Merchant Wholesale Trade Excluding MSBOs¹	0.5	1.8	0.0	1.7	0.4	0.8	0.2	0.2	NA	0.7	0.7
423	Durable goods	0.8	2.2	0.0	2.0	0.6	1.3	0.2	0.2	0.7	0.9	0.8
4231	Motor vehicles and automotive equipment	0.8	2.4	0.0	2.3	0.8	0.4	0.6	0.5	0.5	0.7	0.7
4232	Furniture and home furnishings	1.4	15.6	0.0	17.9	1.5	3.0	1.4	1.6	0.2	4.1	4.6
4233	Lumber and other construction material	2.9	16.9	0.0	17.9	2.1	1.9	0.6	0.6	0.2	4.0	4.5
4234	Professional and commercial equipment and supplies	1.9	5.6	0.0	4.6	1.0	4.7	0.7	0.5	0.4	2.0	1.7
42343	Computer equipment and supplies	1.9	9.6	0.0	7.3	1.8	12.6	0.9	0.6	0.3	1.6	1.6
4235	Metals and minerals, excluding petroleum	1.4	(S)	0.0	(S)	1.4	(S)	(S)	(S)	(S)	(S)	(S)
4236	Electrical goods	2.0	6.2	0.0	6.4	2.0	3.8	0.5	0.5	0.3	3.5	2.8
4237	Hardware, plumbing and heating equipment	1.0	8.0	0.0	8.1	0.8	1.8	0.7	0.7	0.1	0.8	1.6
4238	Machinery, equipment and supplies	1.0	11.3	0.0	15.4	1.0	5.5	0.4	0.5	0.3	3.6	4.2
4239	Miscellaneous durable goods	2.4	5.5	0.0	4.8	2.3	3.0	0.6	0.4	0.2	2.3	1.9
424	Nondurable goods	0.6	2.3	0.0	2.3	0.6	0.6	0.3	0.3	0.7	0.8	0.8
4241	Paper and paper products	1.7	6.7	0.0	6.5	1.8	3.5	0.2	0.2	0.1	2.0	1.9
4242	Drugs, drug proprietaries and druggists' sundries	1.4	3.2	0.0	3.3	1.6	0.7	1.2	1.4	1.0	0.4	0.3
4243	Apparel, piece goods, and notions	1.4	10.5	0.0	11.0	1.4	2.5	2.0	1.7	0.6	2.1	1.8
4244	Groceries and related products	1.4	11.8	0.0	11.1	1.3	3.5	0.5	0.4	0.6	4.0	4.0
4245	Farm-products raw materials	2.8	10.2	0.0	10.6	2.3	1.8	0.4	0.3	0.1	2.1	1.0
4246	Chemicals and allied products	1.4	(D)	0.0	(D)	1.5	(D)	(D)	(D)	(D)	(D)	(D)
4247	Petroleum and petroleum products	1.4	5.1	0.0	5.4	1.6	0.6	0.2	0.2	0.2	0.7	3.1
4248	Beer, wine, and distilled beverages	1.1	(D)	0.0	(D)	1.1	(D)	(D)	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	2.8	15.0	0.0	15.6	1.8	10.4	0.5	0.4	0.3	4.4	3.8

NA Not applicable.

(S) Corresponding estimate in Table 3 does not meet publication standards because of high sampling variability or poor response quality.

(D) Corresponding estimate in Table 3 is withheld to avoid disclosing data of individual companies; these data are included in higher levels totals.

(Z) Estimate is less than 0.05%.

Note: Sampling variability measures of some estimates are zero because the estimates are not based on a sample. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

¹ Manufacturers' Sales Branches and Offices.

Source: U.S. Census Bureau, 2003 Annual Trade Survey

Table 4A. Measures of Sampling Variability - U.S. Selected Services Revenue - Total and E-commerce: 2003 and 2002

[Except where indicated, estimates are based on data from the 2003 Service Annual Survey. Estimates are shown as percents and are associated with the estimates in Table 4.]

NAICS Code	Description	Coefficient of Variation for Value of Revenue				Standard Error for Estimate of:				
		2003		2002		Y/Y Percent Change		E-commerce as Percent of Total Revenue		Percent Distribution of E-commerce Revenue
		Total	E-commerce	Revised Total	Revised E-commerce	Total Revenue	E-commerce Revenue	2003	2002	2003
Total for Selected Service Industries		0.5	4.7	0.5	3.0	0.2	2.7	(Z)	(Z)	NA
Selected Transportation and Warehousing¹		2.2	6.4	2.1	10.7	0.7	5.6	0.1	0.2	0.4
484	Truck transportation	2.7	8.3	2.7	13.1	0.9	7.9	0.1	0.2	0.4
492	Couriers and messengers	2.7	7.6	2.3	3.7	1.4	3.3	0.1	(Z)	0.1
493	Warehousing and storage	3.8	(S)	4.2	(S)	2.1	(S)	(S)	(S)	(S)
51 Information		0.6	4.2	0.6	3.2	0.3	1.4	(Z)	(Z)	1.1
511	Publishing industries	1.6	7.3	1.6	5.5	0.5	1.8	0.2	0.1	0.9
513	Broadcasting and telecommunications	0.7	1.0	0.7	0.8	0.4	0.6	(Z)	(Z)	0.2
51419	Online information services	4.1	10.6	3.8	10.3	1.5	3.3	0.7	0.6	0.5
Selected Finance²		0.9	3.5	1.3	3.8	1.0	0.8	0.1	(Z)	0.3
5231	Securities and commodity contracts intermediation and brokerage	0.9	3.6	1.4	3.9	1.1	0.8	0.1	(Z)	0.3
532 Rental and Leasing Services		2.3	(S)	1.9	(S)	1.2	(S)	(S)	(S)	(S)
Selected Professional, Scientific, and Technical Services³		1.5	27.1	1.7	12.5	0.9	9.1	0.2	(Z)	2.5
5415	Computer systems design and related services	4.3	40.9	3.3	19.2	1.4	8.4	1.0	0.3	2.6
Selected Administrative and Support and Waste Management and Remediation Services⁴		2.3	2.6	2.3	2.3	0.7	2.2	0.1	0.1	0.9
5615	Travel arrangement and reservation services	5.1	3.3	3.8	3.0	2.2	1.2	0.8	0.8	0.6
62 Health Care and Social Assistance Services		0.9	(S)	0.8	(S)	0.4	(S)	(S)	(S)	(S)
71	Arts, Entertainment, and Recreation Services	2.2	(S)	2.6	(S)	1.0	(S)	(S)	(S)	(S)
72	Accommodation and Food Services ⁵	0.5	(S)	0.1	(S)	0.5	(S)	(S)	(S)	(S)
Selected Other Services⁶		1.5	8.8	1.6	6.1	0.8	6.7	(Z)	(Z)	0.4
811	Repair and maintenance	3.5	17.7	2.9	11.0	1.2	9.3	(Z)	(Z)	0.1
813	Religious, grantmaking, civic, professional, and similar organizations	2.0	12.6	2.5	9.0	1.3	9.4	(Z)	(Z)	0.4

NA Not applicable.

(S) Corresponding estimate in Table 4 does not meet publication standards because of high sampling variability or poor response quality.

(Z) Estimate is less than 0.05%.

Note: For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/sestats.html.

¹ Excludes NAICS 481 (air transportation), 482 (rail transportation), 483 (water transportation), 485 (transit and ground passenger transportation), 486 (pipeline transportation), 487 (scenic and sightseeing transportation), 488 (support activities for transportation), and 491 (postal service).

² Excludes NAICS 521 (monetary authorities-central bank), 522 (credit intermediation and related activities), 5232 (securities and commodity exchanges), 52391 (miscellaneous intermediation), 52399 (all other financial investment activities), 524 (insurance carriers and related activities), and 525 (funds, trusts, and other financial vehicles).

³ Excludes NAICS 54112 (offices of notaries) and 54132 (landscape architectural services).

⁴ Excludes NAICS 56173 (landscaping services).

⁵ Estimates are based on data from the 2003 Annual Retail Trade Survey.

⁶ Excludes NAICS 81311 (religious organizations), 81393 (labor and similar organizations), 81394 (political organizations), and 814 (private households).

Source: U.S. Census Bureau, 2003 Service Annual Survey

Table 5A. Measures of Sampling Variability - U.S. Retail Trade Sales - Total and E-commerce: 2003 and 2002

[Estimates are based on data from the 2003 Annual Retail Trade Survey, are shown as percents, and are associated with the estimates in Table 5.]

NAICS Code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:				
		2003		2002		Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		Total	E-commerce	Revised Total	Revised E-commerce					
		Total Sales	E-commerce Sales	2003	2002	2003				
	Total Retail Trade	0.1	2.0	0.0	1.9	0.1	1.3	(Z)	(Z)	NA
441	Motor vehicles and parts dealers	0.5	4.6	0.0	4.3	0.5	3.5	0.1	(Z)	0.6
442	Furniture and home furnishings stores	0.7	(S)	0.0	(S)	0.8	(S)	(S)	(S)	(S)
443	Electronics and appliance stores	0.6	26.8	0.0	24.2	0.7	9.3	0.2	0.2	0.4
444	Building materials and garden equipment and supplies stores	0.5	12.6	0.0	10.4	0.5	16.9	(Z)	(Z)	0.1
445	Food and beverage stores	0.3	(S)	0.0	(S)	0.3	(S)	(S)	(S)	(S)
446	Health and personal care stores	1.3	(S)	0.0	(S)	0.8	(S)	(S)	(S)	(S)
447	Gasoline stations	0.9	(S)	0.0	(S)	0.9	(S)	(S)	(S)	(S)
448	Clothing and clothing accessories stores	0.3	15.3	0.0	12.4	0.3	18.2	0.1	(Z)	0.2
451	Sporting goods, hobby, book, and music stores	0.4	14.9	0.0	14.1	0.4	28.3	0.2	0.1	0.2
452	General merchandise stores	0.1	(S)	0.0	(S)	0.1	(S)	(S)	(S)	(S)
453	Miscellaneous store retailers	0.9	15.8	0.0	11.0	0.9	27.1	0.1	0.1	0.3
454	Nonstore retailers	0.5	2.5	0.0	2.3	0.6	1.2	0.5	0.4	0.8
454110	Electronic shopping and mail-order houses	0.9	2.1	0.0	1.9	0.9	1.2	0.6	0.5	0.9

NA Not applicable.

(S) Corresponding estimate in Table 5 does not meet publication standards because of high sampling variability or poor response quality.

(Z) Estimate is less than 0.05%.

Note: Sampling variability measures of some estimates are zero because the estimates are not based on a sample. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/restats.html.

Source: U.S. Census Bureau, 2003 Annual Retail Trade Survey

Table 6A. Measures of Sampling Variability - U.S. Electronic Shopping and Mail-Order Houses (NAICS 454110) - Total and E-commerce Sales by Merchandise Line: 2003 and 2002

[Estimates are based on data from the 2003 Annual Retail Trade Survey, are shown as percents, and are associated with the estimates in Table 6.]

Merchandise Lines	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:					
					Y/Y Percent Change		E-commerce as Percent of Total Sales	Percent Distribution		
	2003		2002					Total Sales	E-commerce Sales	
	Total	E-commerce	Revised Total	Revised E-commerce	Total Sales	E-commerce Sales	2003	2003	2003	
Total Electronic Shopping and Mail-Order Houses (NAICS 454110)	0.9	2.1	0.0	1.9	0.9	1.2	0.6	NA	NA	
Books and magazines	4.6	1.8	4.8	1.7	0.8	0.6	1.8	0.1	0.1	
Clothing and clothing accessories (includes footwear)	2.7	4.3	2.6	3.4	1.3	2.3	1.0	0.3	0.5	
Computer hardware	3.4	4.3	2.1	4.3	1.6	1.5	1.1	0.6	0.7	
Computer software	9.4	13.1	7.6	11.7	2.0	2.7	1.9	0.3	0.3	
Drugs, health aids, and beauty aids	3.5	13.3	5.0	24.1	2.1	18.0	0.8	0.8	0.7	
Electronics and appliances	4.6	4.8	5.1	5.8	2.2	1.6	1.9	0.2	0.4	
Food, beer, and wine	10.3	17.7	9.5	15.5	1.8	2.1	2.4	0.2	0.4	
Furniture and home furnishings	5.8	12.5	7.0	16.0	3.1	4.1	2.3	0.4	0.9	
Music and videos	2.7	4.3	3.3	4.2	1.7	2.2	1.4	0.1	0.2	
Office equipment and supplies	2.4	1.8	3.0	2.8	1.2	1.3	0.8	0.1	0.2	
Sporting goods	15.5	14.6	19.6	17.3	4.3	4.8	3.4	0.3	0.4	
Toys, hobby goods, and games	6.2	6.4	5.9	6.2	1.4	2.0	1.8	0.2	0.3	
Other merchandise ¹	3.7	6.6	2.5	5.2	2.6	4.6	1.3	0.4	0.6	
Nonmerchandise receipts ²	2.0	1.9	1.7	2.3	1.5	1.1	1.0	0.1	0.2	

NA Not applicable.

Note: Sampling variability measures of some estimates are zero because the estimates are not based on a sample. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/restats.html.

¹ Includes other merchandise such as collectibles, souvenirs, auto parts and accessories, hardware, lawn and garden equipment and supplies, and jewelry.

² Includes nonmerchandise receipts such as auction commissions, customer training, customer support, advertising, and shipping and handling.

Source: U.S. Census Bureau, 2003 Annual Retail Trade Survey

Table 7A. Measures of Sampling Variability - U.S. Manufacturers' Sales Branches and Offices - Total and E-commerce: 2003 and 2002

[Estimates are based on data from the 2003 Annual Trade Survey, are shown as percents, and are associated with the estimates in Table 7.]

NAICS Code	Description	Coefficient of Variation for Value of Sales				Standard Error for Estimate of:				
		2003		2002		Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		Total	E-commerce	Total	E-commerce	Total Sales	E-commerce Sales	2003	2002	2003
42	Total Merchant Wholesale Trade	0.1	1.5	0.0	1.3	0.1	0.5	0.4	0.3	NA
423	Durable goods	0.1	2.3	0.0	2.2	0.1	0.7	0.5	0.5	0.7
4231	Motor vehicles and automotive equipment	0.1	(D)	0.0	(D)	0.1	(D)	(D)	(D)	(D)
4232	Furniture and home furnishings	0.1	1.9	0.0	2.5	0.1	0.8	0.4	0.4	(Z)
4233	Lumber and other construction material	0.6	3.8	0.0	3.7	0.6	0.2	0.2	0.2	(Z)
4234	Professional and commercial equipment and supplies	0.3	4.6	0.0	4.8	0.3	0.6	0.5	0.5	0.2
42343	Computer equipment and supplies	3.6	4.8	0.0	4.8	0.1	(Z)	0.7	0.8	0.1
4235	Metals and minerals, excluding petroleum	0.6	18.2	0.0	16.5	0.7	1.6	1.7	1.4	0.2
4236	Electrical goods	0.9	17.7	0.0	21.0	0.8	3.7	2.3	2.4	0.6
4237	Hardware, plumbing and heating equipment	0.3	6.6	0.0	6.8	0.3	1.3	1.0	1.0	(Z)
4238	Machinery, equipment and supplies	0.6	12.9	0.0	7.3	0.7	8.4	2.0	0.8	0.4
4239	Miscellaneous durable goods	(S)	(D)	(S)	(D)	(S)	(D)	(D)	(D)	(D)
424	Nondurable goods	0.2	1.8	0.0	1.7	0.2	0.3	0.5	0.5	0.7
4241	Paper and paper products	0.5	6.2	0.0	7.4	0.5	1.6	0.5	0.5	0.1
4242	Drugs, drug proprietaries and druggists' sundries	0.2	3.3	0.0	3.3	0.2	0.1	1.8	1.7	0.7
4243	Apparel, piece goods, and notions	2.7	(D)	0.0	(D)	2.5	(D)	(D)	(D)	(D)
4244	Groceries and related products	0.5	5.2	0.0	5.3	0.5	0.7	1.8	1.8	0.6
4246	Chemicals and allied products	0.7	14.3	0.0	16.6	0.7	1.9	2.0	2.1	0.3
4247	Petroleum and petroleum products	0.0	1.0	0.0	1.4	0.1	0.5	0.1	0.1	(Z)
4248	Beer, wine, and distilled beverages	0.0	(D)	0.0	(D)	0.0	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	0.5	3.6	0.0	3.2	0.5	0.6	1.4	1.4	0.3

NA Not applicable.

(S) Corresponding estimate in Table 7 does not meet publication standards because of high sampling variability or poor response quality.

(D) Corresponding estimate in Table 7 is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

(Z) Estimate is less than 0.05%.

Note: Sampling variability measures of some estimates are zero because the estimates are not based on a sample. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/eos/www/whestats.html.

Source: U.S. Census Bureau, 2003 Annual Trade Survey